Johnson Space Center
Small Business Council

September 30, 2014

www.jscsbcorg.weebly.com
Welcome

Presentation of Colors
A Special Thank You
to the
Clear Lake High School JROTC
and
Clear Creek High School Chamber Singers
Johnson Space Center
Small Business Council
Overview

Rich Larson, 2014/2015 Chair JSC SBC
Mission

• To jointly provide a premiere open forum to maximize direct communication with the Small Business (SB) community and the JSC procurement, management, and technical community to maximize the value and impact of the SB community.
Goal

• Provide a proactive voice to influence and increase small business opportunities at JSC
  – Create a collaborative environment among SBC members
  – Increase visibility into business opportunities
  – Create a forum to share and exchange information and experiences
  – Provide insight into changes to policies and regulations as they relate to doing business with the Federal Government
Structure

• General Membership
  – Executive Leadership Council – 15 SB Members
    • Officers
      – Chairperson – Rich Larson/MEI Technologies
      – Vice Chairperson – Anita Renteria/Barrios Technology
      – Secretary – Pearl Wright/4W Solutions
  – Government Representatives
    • JSC Industry Assistance Representative – Kelly Rubio (In transition)
    • SBA Representative – Valerie Coleman
  – Ad hoc Committees – Appointed as required
General Membership

• Must be Small Business
• SAM registration required
• One vote per Company
• One official point of contact per Company plus designated alternate
• Large Businesses and other interested parties may participate in meetings/events but will not be considered members of the Small Business Council
# Executive Leadership Team

## 2014 Executive Leadership Members

<table>
<thead>
<tr>
<th>Company</th>
<th>SB</th>
<th>WOSB</th>
<th>EDWOSB</th>
<th>VOSB</th>
<th>SDVOSB</th>
<th>SDB</th>
<th>8A</th>
<th>HUBZone</th>
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<td>Jasmine Consulting</td>
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<td>MRI Technologies</td>
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</table>
The Executive Leadership Council meets on a monthly basis to plan future activities and work with the government representatives to identify areas critical to the small business community and develop opportunities for collaboration.

It is the goal of the JSC SBC to hold biannual meetings open to the General Membership and other interested parties.

The next meeting of the General Membership and invited guests is tentatively planned for the spring of 2015.
JSC Direction, 2015 and Beyond

Melanie Saunders, Associate Director JSC
**JSC VISION**
Lead a global enterprise in human space exploration that is sustainable, affordable, and benefits all humankind

**JSC MISSION**
Provide and apply the preeminent capabilities to develop, operate, and integrate human exploration missions spanning commercial, academic, international, and US government partners

Exploit the ISS as a cornerstone of human exploration
Enable commercialization of LEO
Extend human exploration beyond LEO


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Exploit the ISS as a cornerstone of human exploration
Enable commercialization of LEO
Extend human exploration beyond LEO

Leverage ISS experience to lead international community participation
Guide development of Global Exploration Roadmap
Champion international participation in the development of exploration capabilities

Lead through innovative technical and business management practices
Lead by Fully engaging the human spaceflight team

Intertwine JSC in mutually beneficial partnerships
Inform, educate and engage all generations to advance exploration
Strategically communicate JSC’s relevance
HUMAN EXPLORATION
NASA’s Path to Mars

EARTH RELIANT
MISSION: 6 TO 12 MONTHS
RETURN TO EARTH: HOURS

- Mastering fundamentals aboard the International Space Station
- U.S. companies provide access to low-Earth orbit

PROVING GROUND
MISSION: 1 TO 12 MONTHS
RETURN TO EARTH: DAYS

- Expanding capabilities by visiting an asteroid redirected to a lunar distant retrograde orbit
- The next step: traveling beyond low-Earth orbit with the Space Launch System rocket and Orion spacecraft

MARS READY
MISSION: 2 TO 3 YEARS
RETURN TO EARTH: MONTHS

- Developing planetary independence by exploring Mars, its moons and other deep space destinations
EXPEDITION 40 AND 41
ORBITAL SCIENCE’S CYGNUS 2
EUROPE’S AUTOMATED TRANSFER VEHICLE-5
EXPEDITION 40 SCIENCE

Alpha Magnetic Spectrometer-02

NanoRacks CubeSats

KidsArm Biopsy Tool

RapidScat
MICE, MINNOWS AND VEGGIES ON ISS

Rodent Research Adds to Health Studies

VEGGIEs in Space

Zebrafish Muscle
COMMERCIAL CREW TRANSPORTATION
Orion’s Progress to First Flight

- EFT-1 Crew Module/Service Module Mate
- Crew Service Module Functional & Closed Loop Testing
- Back Shell Installation
- Underway Recovery Test
ASTEROID RETRIEVAL MISSION

IDENTIFY
Ground and space based assets detect and characterize potential target asteroids

REDIRECT
Solar electric propulsion (SEP) based robotic capture system redirects asteroid to cis-lunar space (two options)

EXPLORE
Crews launch aboard SLS rocket, travel to redirected asteroid in Orion spacecraft to rendezvous with redirected asteroid – explore, study, sample return to Earth
ADVANCED EXPLORATION SYSTEMS

Bigelow Expandable Activity Module (BEAM)

Advanced Radiation Sensors

Untethered Morpheus Flight
ADVANCED EXPLORATION SYSTEMS: SUITS
JSC 2.0: Lean, Agile, and Adaptive to Change

Mission Control Center (MCC-21)

Building 21

Neutral Buoyancy Laboratory

Demolition of Buildings 225 and 226 for New Green Space
COLLABORATIONS  PARTNERSHIPS  INNOVATION

No Drill Dentistry

Biofilm Eradiation

Monitoring System: Offshore Oil Rigs

Oil Rig Rescue Operations

Pipeline Inspection Robot

Humanoid Robotics
INSIDE INDEPENDENCE: A NEW LANDMARK
JSC Office of Procurement 2.0

Debra Johnson, Director
Office of Procurement JSC
JSC 2.0

- JSC 2.0’s goal is to advance human spaceflight by being lean, agile, responsive and adaptive
  - **Mission**: exploration missions, leading to a mission to Mars
  - **Why**:
    - The NASA budget is less
    - The spaceflight world is rapidly changing (new entrants, new tools and new processes)
    - Any organization that is not changing as quickly as its environment is falling behind
  - **How**:
    - Fits a budget that both the Administration and Congress are willing to provide
    - Leads to smart decisions about roles for commercial and international partners, and engages the public
    - Makes the best use of every person we have
Small Business

- As NASA’s Budget decreases, JSC’s Budget also decreases. JSC continues to look for opportunities for small business.

- We need to hear from you about our procurement processes, and any ways that you think that we can improve them. Tell us what you think.

- Respond to market research.

- Industry Assistance Office
  Primary POC
  We want and expect to hear from you.
Contact Information

Website: http://procurement.jsc.nasa.gov/smbus.html

NASA Vendor Database: https://vendors.nvdb.nasa.gov

Facebook: www.facebook.com/NASASmallBusiness

Twitter: http://twitter.com/NASA_OSBP

JSC BA Homepage: http://procurement.jsc.nasa.gov/
Office of Small Business Programs (OSBP)
where small business makes a big difference

Glenn A. Delgado, Associate Administrator
DOING BUSINESS WITH NASA
JOHNSON SPACE CENTER SMALL BUSINESS COUNCIL INAUGURAL MEETING

September 30, 2014
NASA Agency Final FY13
Prime Goals vs. Actual Percentages
Data generated November 4, 2013 from FPDS-NG

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>DOLLARS</th>
</tr>
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<tbody>
<tr>
<td>TOTAL DOLLARS</td>
<td>$12,732,212,886</td>
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<tr>
<td>SMALL BUSINESS</td>
<td>$2,723,797,037</td>
</tr>
<tr>
<td>SDB</td>
<td>$1,119,313,798</td>
</tr>
<tr>
<td>8(a)</td>
<td>$534,843,177</td>
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<tr>
<td>HUBZone</td>
<td>$148,874,086</td>
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<tr>
<td>WOSB</td>
<td>$469,300,703</td>
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<td>SDVOSB</td>
<td>$140,103,911</td>
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**Bar Chart:**
- Small Business: 17.2% Goals vs. 21.4% Actuals
- SDB: 5.0% Goals vs. 8.8% Actuals
- HUBZone: 3.0% Goals vs. 1.2% Actuals
- WOSB: 5.0% Goals vs. 3.7% Actuals
- SDVOSB: 3.0% Goals vs. 1.1% Actuals
### Prime Goals vs. Actual Percentages

Data generated November 4, 2013 from FPDS-NG

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>DOLLARS</th>
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</thead>
<tbody>
<tr>
<td>TOTAL DOLLARS</td>
<td>$3,328,574,923</td>
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<tr>
<td>SMALL BUSINESS</td>
<td>$555,805,202</td>
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<td>SDB</td>
<td>$119,885,934</td>
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<td>$39,353,456</td>
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<td>HUBZone</td>
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<td>WOSB</td>
<td>$79,456,352</td>
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<tr>
<td>SDVOSB</td>
<td>$2,462,936</td>
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</table>

**Chart:**
- **Small Business:** 16.7% (Goals: 7.0%, Actuals: 2.0%)
- **SDB:** 3.6% (Goals: 2.0%, Actuals: 0.2%)
- **HUBZone:** 0.2% (Goals: 0.2%, Actuals: 0.2%)
- **WOSB:** 1.5% (Goals: 1.5%, Actuals: 0.1%)
- **SDVOSB:** 2.4% (Goals: 2.4%, Actuals: 0.1%)
NASA Agency August FY 2014
Prime Goals vs. Actual Percentages
Data generated September 3, 2014 from FPDS-NG

<table>
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<th>CATEGORY</th>
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<td>WOSB</td>
<td>$353,360,598</td>
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<td>SDVOSB</td>
<td>$66,598,020</td>
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Prim Goals vs. Actual Percentages

**Bar Chart:**
- Small Business: 19.7%
- SDB: 5.0%
- HUBZone: 3.0%
- WOSB: 5.0%
- SDVOSB: 3.0%

**Pie Chart:**
- Small Business: 17.3%
- SDB: 8.6%
- HUBZone: 0.7%
- WOSB: 2.9%
- SDVOSB: 0.6%
JSC August FY 2014
Prime Goals vs. Actual Percentages
Data generated September 3, 2014 from FPDS-NG

<table>
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<th>CATEGORY</th>
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<td>TOTAL DOLLARS</td>
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<td>$104,992,415</td>
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<td>HUBZone</td>
<td>$6,672,252</td>
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<td>WOSB</td>
<td>$54,290,736</td>
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<td>SDVOSB</td>
<td>$3,024,077</td>
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</table>

- **Small Business**: 5.0% (Goal) vs. 7.6% (Actual)
- **SDB**: 3.3% (Goal) vs. 3.2% (Actual)
- **HUBZone**: 0.3% (Goal) vs. 0.2% (Actual)
- **WOSB**: 1.5% (Goal) vs. 1.6% (Actual)
- **SDVOSB**: 0.3% (Goal) vs. 0.1% (Actual)
NASA FY 2013 Subcontracting Goals vs. Actual Percentages
End-Year
Data pulled February 5, 2014 from eSRS

<table>
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<tr>
<th>CATEGORY</th>
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<td>WOSB</td>
<td>$605,131,166</td>
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<td>VOSB</td>
<td>$290,838,346</td>
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<td>SDVOSB</td>
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<td>HBCU</td>
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NASA Office of Small Business Programs
where small business makes a big difference
National Aeronautics and Space Administration (NASA)
Data from SBA Scorecards FY10-FY13

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<th>YEAR</th>
<th>GRADE</th>
<th>CATEGORY</th>
<th>FY10</th>
<th>FY11</th>
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<td>FY10</td>
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<td>$15.6B</td>
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<td>SMALL BUSINESS</td>
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<td>HUBZone</td>
<td>$139.0M</td>
<td>$106.9M</td>
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Fiscal Year 2013 Top 20 NASA Vendors
(As of January 24, 2014 from FPDS-NG)

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<tr>
<th>Vendor Name</th>
<th>Total Dollars</th>
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<tbody>
<tr>
<td>CALIFORNIA INSTITUTE OF TECHNOLOGY</td>
<td>$1,706,979,832</td>
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<td>LOCKHEED MARTIN CORPORATION</td>
<td>$1,613,899,378</td>
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<td>THE BOEING COMPANY</td>
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<td>JACOBS TECHNOLOGY INC.</td>
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<td>RAYTHEON COMPANY</td>
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<td>NORTHRUP GRUMMAN SPACE AND MISSION SYSTEMS CORPORATION</td>
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<td>SPACE EXPLORATION TECHNOLOGIES CORP.</td>
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<td>SGT, INC.</td>
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<td>UNITED LAUNCH SERVICES, LLC</td>
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<td>SCIENCE APPLICATIONS INTERNATIONAL CORPORATION</td>
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<td>GENERAL DYNAMICS C4 SYSTEMS, INC.</td>
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<td>ORBITAL SCIENCES CORPORATION</td>
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<td>ATK LAUNCH SYSTEMS INCORPORATED</td>
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<td>QINETIQ NORTH AMERICA, INC.</td>
<td>$145,124,369</td>
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<td>URS FEDERAL TECHNICAL SERVICES, INC.</td>
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<tr>
<td>PRATT AND WHITNEY ROCKETDYNE INCORPORATED (UNITED TECHNOLOGIES CORP.)</td>
<td>$135,269,287</td>
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<td>UNITED SPACE ALLIANCE, LLC</td>
<td>$136,309,036</td>
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<tr>
<td>EXELIS INC.</td>
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<td>WYLE LABORATORIES INCORPORATED</td>
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<tr>
<td>JOHNS HOPKINS UNIVERSITY</td>
<td>$124,405,964</td>
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## NASA PROTECTIVE SERVICES CONTRACTS

### CONTRACTS/REQUEST FOR PROPOSALS (RFPs)

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<tr>
<th>CENTER</th>
<th>NAICS</th>
<th>CONTRACTOR NAME</th>
<th>RFP/CONTRACT STATUS</th>
<th>SOLICITATION METHOD</th>
<th>POTENTIAL VALUE</th>
<th>ULTIMATE CONTRACT END DATE</th>
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<tr>
<td>ARC</td>
<td>561612</td>
<td>Linxx Global Solutions</td>
<td>NND12AC65C</td>
<td>SDVOSB set-aside</td>
<td>$15 M</td>
<td>9/30/2017 (last date to order)</td>
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<td>GRC</td>
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<td>Linxx Global Solutions</td>
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<td>Alutiq Pacific LLC</td>
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<td>HQ</td>
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<td>Chenega Security &amp; Support Solutions, LLC</td>
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<td>SB Set-Aside</td>
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<td>Chenega Security &amp; Support Solutions, LLC</td>
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<td>LaRC</td>
<td>561612</td>
<td>The Whitestone Group</td>
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<td>MSFC</td>
<td>561612</td>
<td>Excalibur Services</td>
<td>NNM12AA08C</td>
<td>GSA FSS Schedule 84 - restricted to Small Businesses</td>
<td>$43 M</td>
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<td>SSC</td>
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<td>NNS12AA11C</td>
<td>8(a) Competitive</td>
<td>$26 M</td>
<td>9/30/2016</td>
</tr>
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</table>

**Key:**
- ARC - Ames Research Center
- AFRC - Armstrong Flight Research Center
- GRC - Glenn Research Center
- GSFC - Goddard Flight Research Center
- GSFC/HQ - Contracting Office is Goddard; Work is performed at NASA Headquarters
- JSC - Johnson Space Center
- KSC - Kennedy Space Center
- LaRC - Langley Research Center
- MSFC - Marshall Space Flight Center
- NMO - NASA Management Office at Jet Propulsion Laboratory
- SSC - Stennis Space Center
# NASA Facilities Contracts

<table>
<thead>
<tr>
<th>CENTER</th>
<th>NAICS</th>
<th>CONTRACT NAME</th>
<th>CONTRACTOR NAME</th>
<th>CONTRACT #</th>
<th>TYPE OF COMPETITION</th>
<th>POTENTIAL VALUE</th>
<th>ULTIMATE CONTRACT END DATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>ARC</td>
<td>561210</td>
<td>Business Operations and Technical Services (BOATS)</td>
<td>Delta-Critique NSS Joint Venture</td>
<td>NNA10DE58C</td>
<td>SB Set-Aside</td>
<td>$70 M</td>
<td>10/17/2015</td>
</tr>
<tr>
<td>ARC</td>
<td>561210</td>
<td>Facilities Maintenance Services (FMS)</td>
<td>IAP World Services</td>
<td>NNA10DF30C</td>
<td>Full and Open</td>
<td>$102 M</td>
<td>9/30/2015</td>
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<tr>
<td>ARC</td>
<td>561210</td>
<td>Aerospace Testing &amp; Facilities O&amp;M (ATOM)</td>
<td>Jacobs Technology</td>
<td>NNA09DB39C</td>
<td>Full and Open</td>
<td>$201 M</td>
<td>3/31/2015</td>
</tr>
<tr>
<td>ARC</td>
<td>561210</td>
<td>Logistics Management Services</td>
<td>Akima Logistics Services LLC</td>
<td>NNA12AC79B</td>
<td>8(a) Competitive</td>
<td>$48 M</td>
<td>9/30/2017</td>
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<tr>
<td>ARC</td>
<td>561210</td>
<td>Safety, Environmental, &amp; Medical Support Services (SEMSS)</td>
<td>Earth Resources Technology</td>
<td>NNA13AA12B</td>
<td>SB Set-Aside</td>
<td>$55 M</td>
<td>11/04/2017</td>
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<tr>
<td>ARC</td>
<td>561210</td>
<td>General Maintenance</td>
<td>Venezia Construction Inc.</td>
<td>NNA13AA442</td>
<td>unknown</td>
<td>none stated - BPA</td>
<td>12/31/2017</td>
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<tr>
<td>AFRC</td>
<td>561210</td>
<td>Facilities Operations and Maintenance Services</td>
<td>Helix Management Services, LLC</td>
<td>NND13AD53C</td>
<td>8(a) Competitive</td>
<td>$29.8 M</td>
<td>10/31/2018</td>
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<tr>
<td>GRC</td>
<td>561210</td>
<td>Technical, Facilities, O&amp;M, &amp; Engineering (TFOME)</td>
<td>Sierra Lobo</td>
<td>NNC05CA95C</td>
<td>SB Set-Aside</td>
<td>$285 M</td>
<td>3/22/2015</td>
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<td>GRC</td>
<td>561210</td>
<td>Technical Info, Admin, Logistics Svs (TIALS)</td>
<td>SGT</td>
<td>NNC05CB17C</td>
<td>SB Set-Aside</td>
<td>$171 M</td>
<td>4/30/2015</td>
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<td>GRC</td>
<td>561210</td>
<td>GPSC Support Services</td>
<td>Mainthia</td>
<td>NNC09BA22B</td>
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<td>$24.9 M</td>
<td>9/30/2014</td>
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<td>GRC</td>
<td>561210</td>
<td>Facilities Operations Repair and Maintenance (FORM)</td>
<td>Call Henry Incorporated</td>
<td>NNG07BA04B</td>
<td>Full and Open</td>
<td>$101 M</td>
<td>9/30/2014</td>
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<tr>
<td>GRC</td>
<td>561720</td>
<td>Janitorial Services</td>
<td>Creative Management Technology, Inc.</td>
<td>NNC14CA11C</td>
<td>SB Set-Aside</td>
<td>$11.9 M</td>
<td>12/31/2019</td>
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<tr>
<td>GSFC</td>
<td>561210</td>
<td>Wallops Island Consolidated Services (WICCS)</td>
<td>LIT &amp; Associates Inc</td>
<td>NNG14WA44C</td>
<td>SB Set-Aside</td>
<td>$259 M</td>
<td>3/31/2021</td>
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<tr>
<td>GSFC</td>
<td>561210</td>
<td>Range Maintenance at the Poker Flat Research Range</td>
<td>University of Alaska</td>
<td>NNG12WA28C</td>
<td>Sole Source</td>
<td>$17.1 M</td>
<td>1/1/2019</td>
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<tr>
<td>GSFC</td>
<td>561210</td>
<td>O&amp;M for IV&amp;V Facility</td>
<td>West Virginia University Research Corporation</td>
<td>NNG13SA04C</td>
<td>Sole Source</td>
<td>$40 M</td>
<td>9/29/2018</td>
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<tr>
<td>GSFC</td>
<td>561210</td>
<td>Facilities Operations and Maintenance Services - Greenbelt</td>
<td>Chugach Federal Systems</td>
<td>NNG12AZ24C</td>
<td>8(a) Competitive</td>
<td>$116.7 M</td>
<td>10/31/2017</td>
</tr>
</tbody>
</table>
Sources Sought

• RFIs
• New regulations
• 2010 Jobs Act
• 2014 NDAA

• The limitations on subcontracting proposed rule (NDAA 2013) was sent to OIRA for interagency review in June. Review may conclude this month and be issued as a proposed rule.

• The mentor protégé proposed rule was submitted to OIRA at the end of August. The interagency review period will conclude at the end of November, after which it will be issued as a proposed rule.

• The multiple award contracting, subcontracting, and size and status final SBA rules from the Jobs Act have been submitted to the FAR small business committee.
Small Business Industry Day Events

- Senior level support at events
- Small Business Technical Coordinator participation is paramount
- Industry days are planned to coordinate with Small Business Specialists Council meetings
- Outreach still matters

<table>
<thead>
<tr>
<th>Date</th>
<th>Center</th>
<th>Location</th>
<th>Socioeconomic Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>October 28, 2014</td>
<td>Kennedy Space Center</td>
<td>Cape Canaveral, FL</td>
<td>Women-Owned</td>
</tr>
<tr>
<td>February 3, 2015</td>
<td>Stennis Space Center</td>
<td>Bay St. Louis, MS</td>
<td>Service-Disabled Veteran-Owned</td>
</tr>
<tr>
<td>August 11, 2015</td>
<td>Johnson Space Center</td>
<td>Houston, TX</td>
<td>HUBZone</td>
</tr>
</tbody>
</table>
NASA Industry Forum (NIF)

About the NIF:

• Opportunity to share center-level information that is of concern to both NASA as well as NASA’s contractors.
• Comprised of contractor representatives from all NASA centers
• Includes representatives from both small and other than small businesses.
• Fall NIF 2014 meeting hosted by JSC
OSBP Social Media

Facebook
Likes: 101,477
Visits: 518
Weekly Total Post Reach: 4,400
http://www.facebook.com/NASASmallBusiness

Twitter
Followers: 2,045
http://twitter.com/NASA_OSBP

Blogger (Glenn Delgado’s Blog)
Monthly Pageviews: 266
All time Pageviews: 5,710
http://nasaosbp.blogspot.com/
Questions?

NASA Office of Small Business Programs
300 E Street SW
Washington, DC 20546

Tel: (202) 358-2088
Fax: (202) 358-3261

E-mail: smallbusiness@nasa.gov

Web site: www.osbp.nasa.gov

NASA Vendor Database: https://vendors.nvdb.nasa.gov
Networking Break
Technical Small Business Coordinators Panel Discussion

Moderator
Anita Renteria 2014/2015 Vice Chair JSC SBC
Goals of Small Business Council Day

- Promote interest in opportunities at the Johnson Space Center (JSC)
- Inform Small Business companies of JSC’s Opportunities
- Inform Small Business companies of JSC’s Delivery Order process.
- Share with Companies the Vision and Key Elements of the JSC Center Operations Directorate (CenterOps) and existing contracts.
Center Operations Overview

Stephen P. Campbell
Deputy Director
Overview

- **JSC** was constructed in 1962-64 to support project Apollo.
- **Sonny Carter Training Facility (SCTF)** was constructed in 1990 to support the Space Station Program.
- **Ellington Field (EF)** opened in 1913. JSC facilities constructed in the 1940s to support WWII.
- **White Sands Test Facility (WSTF)** was established on the White Sands Missile Range in 1963 to support project Apollo.
- **Acreage**
  - JSC – 1,581 acres
  - EF – 37.7 acres
  - SCTF – 13 acres
  - WSTF – 5,140 acres
- **Number of buildings**
  - JSC - 166
  - EF - 27
  - SCTF - 5
  - WSTF - 164
- **Total On-Site Workforce**
  - JSC – 8,224
  - SCTF & EF – 709
  - WSTF - 712
Overview

Sonny Carter Training Facility

Ellington Field

White Sands Test Facility
Vision
Center Operations Directorate

Center Operations Vision Statement

• Center Operations is the Foundation for Mission Success

Vision Key Elements

• Effective Communications
• Credibility
• Problem/Conflict Resolution
• Mutual Benefit
• Leadership
• Diversity
• Safety
Small Business Summary in COD

- Center Operations Contracts (non-construction)
  - Logistics- L&M Technologies (Small Business)
  - Grounds- ProDyn (Small Business)
  - Custodial- Integrity (Small Business)
  - Environmental – ERT (Small Business)
  - Facilities – CSC (Large Business with Small Business Goals)
  - Security- Diamond/Wackenhut (Small Business)
## COD Contracts - Points of Contact

- **Logistics Contract**  
  Contracting Officer – Karon Porche 281-483-5114  
  COR – Kristen Tolleson 281-483-4154

- **Facilities Contract**  
  Contracting Officer – Jason Phillips 281-244-9407  
  COR – Henry Wyndon 281-483-3188

- **Grounds Contract**  
  Contract Specialist – David Nayles 281-483-4202  
  COR – Reinhard Brueckner 281-483-314

- **Custodial Contract**  
  Contract Specialist – David Nayles 281-483-4202  
  COR – Reinhard Brueckner 281-483-3140

- **Environmental Contract**  
  Contract Specialist – Dominic Golemi 281-792-7840  
  COR – Michelle Fraser-Page 281-483-4237

- **Security Contract**  
  Contracting Officer – Jason Phillips  
  COR – Ernie Smith 281-483-3250
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Contact Person</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>J. T. Vaughn Construction, LLC</td>
<td>10355 Westpark Drive, Houston, TX 77042</td>
<td>Tom Vaughn, CEO</td>
<td>713.243.8300</td>
</tr>
<tr>
<td>Swinerton Builders</td>
<td>6890 West 52nd Avenue, Suite 201, Arvada, CO 80002</td>
<td>Charles G. Johnson, Jr., VP</td>
<td>303.418.5318</td>
</tr>
<tr>
<td>Skanska USA Building, Inc.</td>
<td>1776 Yorktown, Suite 690, Houston, TX 77056</td>
<td>Brian Freeman, Executive VP</td>
<td>713.401.5200</td>
</tr>
<tr>
<td>Hensel Phelps Construction Co.</td>
<td>8326 Cross Park Drive, Austin, TX 78754</td>
<td>Thomas D. Fisher, VP</td>
<td>512.834.9848</td>
</tr>
<tr>
<td>Kiewit Building Group</td>
<td>1800 South Bell Street, Suite 300, Arlington, VA 22202</td>
<td>J. D. Vetter, Senior VP</td>
<td></td>
</tr>
</tbody>
</table>
Example Projects

1. Repair Sprinkler & Fire Alarm Systems, JSC (Bldgs. 3, 11, 207)
2. ADA Upgrades (100 Area) & Install Elevator (Bldg. 31), JSC
3. Replacement of Fire Pumps, EF (E245)
4. Upgrade Emergency Lighting Systems, JSC (Bldgs. 1, 4N, 32)
5. Refurbish Sanitary Sewer System, JSC
6. Renovate Hanger Fire Suppression & Detection System, EF (E135)
7. Replace Site Fence, JSC
8. Replace Overhead Doors, JSC (Var. Bldgs.)
9. Mechanical Upgrades, WSTF (Bldg. 800)
10. 400 and 100 Area Revitalization, WSTF
11. Mid-Plume Treatment System Construction, WSTF
12. Forward Guard Gate Construction, WSTF
13. Road Repairs with Large Culvert Installations, WSTF
14. Upgrade Site Security Systems, WSTF
HOW TO GET CONNECTED

• NASA/JSC Business Opportunities Home Page
  Set up your user profile
  http://prod.nais.nasa.gov/cgi-bin/eps/bizops.cgi?gr=D&pin=73

• NASA Acquisition Internet Service (NAIS)
  http://procurement.nasa.gov

• JSC Procurement Website
  http://procurement.jsc.nasa.gov/procpub.htm

• Industry Assistance – Bldg. 111 – JSC, 281-483-4511
Thank you for attending!

A copy of this presentation will be posted on the JSC Procurement External website:

http://procurement.jsc.nasa.gov/idiq
JSC Engineering Directorate

Small Business Overview

Elizabeth (Betsy) Kluksdahl
EA Technical Small Business Coordinator
EA5/x36484

September 2014
Engineering Directorate Priorities

1. Enhance ISS: Enhanced missions and systems reliability per ISS customer needs
2. Accelerate Orion: Safe, successful, affordable, and ahead of schedule
3. Enable commercial crew success
4. New technology development for HSF
5. Enhanced Efficiency

Engineering Directorate has developed Domain Implementation Plans to integrate and streamline our future development efforts

- **Align with the key tenets of JSC 2.0**
  - Address JSC Goals
  - Bring together our workforce in an efficient and effective manner
  - Find new and innovative solutions that allow us to lead the future of global human exploration

- **Thread together content** from Programs (Orion, ISS, AES …), various Mission Directorates (HEOMD, STMD, SMD…), and from external partnerships
  - Bring an integrated solution that advance Human Spaceflight Exploration

- **Help guide strategic decisions, partnership pursuits, and our daily operational efficiencies**
# Engineering Directorate Domain Plans

## EC/Crew and Thermal Division
1.1 ECLSS
1.2 Active Thermal Control
1.3 EVA
1.4 Habitation Systems

## EG/Aeroscience and Flight Mechanics Division
2.1 EDL (aero & gnc)
2.2 Autonomous Rendezvous and Docking (AR&D)
2.3 Automated (BLEO) GN&C
2.4 Advanced Analytical Tools

## EP/Propulsion and Power Division
3.1 Pyros
3.2 ISRU
3.3 Energy Storage and Distribution
3.4 LOX Methane Propulsion
3.5 Advanced Propulsion Physics

## ER/Software, Robotics and Simulation Division
4.1 Robotics IVA/EVA
4.2 Robotics Mobility
4.3 Crew Exercise
4.4 Enhanced Ground Ctrl for ISS Rob.
4.5 MPCV Spacecraft Software
4.6 ISS GFE Software
4.7 Human Spaceflight S/W Product Line
4.8 Intelligent Advisor S/W Technology
4.9 ISS, MPCV, MOD GFE Sim Support
4.10 Human Spaceflight Sim Product Line
4.11 Advanced Training and Analysis Simulation

## ES/Structural Engineering Division
5.1 Human Rated S/C Structures
5.2 Spacecraft Mechanical Systems
5.3 EDL (Thermal)
5.4 Advanced Materials and Monitoring

## EV/Avionic Systems Division
6.1 Human System Interfaces
6.2 Wireless and Comm Systems
6.3 Processors, Networks, and Instrumentation
6.4 Radiation and EEE Parts
Sample Engineering Directorate Functions

Hardware Development

Software Development

Testing

Advanced Technology and Advanced Concepts
EA has several contracts with large business, most have significant small business participation goals:

- **JSC Engineering, Technology and Science (JETS)** - Jacobs Engineering
  Engineering and Science Services to the Engineering and Exploration Integration and Science Directorates
- **Simulation & SW Technology II (SSTII)** - L-3 Communications
  Software and Simulation Support to Software, Robotics and Simulation Division

EA has a number of small business contracts:

- **Engineering Product Integration Contract (EPIC)** - SKGS
- **Intelligent Robotic & Control System Services** - S&K Aerospace
- **Software, Robotics, and Space System Services (SRS3)** - Tietronix
- **Integrated Graphics, Operations and Analysis Lab (IGOAL)** - Tietronix
- **Robotics, Vehicle and Graphics Simulation Services (RVGSS)** - McClean Engineering

The decision to re-compete these contracts will be made at the appropriate time and announced on the JSC procurement website.

EA also has smaller procurements of goods and services throughout each year. These are done through small businesses when possible. See the JSC procurement forecast for more details.
Get Connected with JSC Opportunities

**NASA/JSC Business Opportunities Home Page**
*Also via NAIS “business opportunities” tab*

- Direct link to general NASA business opportunities:  
  http://prod.nais.nasa.gov/cgi-bin/nais/link_syp.cgi

- Direct link to JSC subsection of business opportunities:  
  http://prod.nais.nasa.gov/cgi-bin/eps/bizops.cgi?gr=D&pin=73

➢ Sign up for email notification of procurement opportunities

**JSC Procurement Website**
*Also via NAIS “business opportunities” tab*

http://procurement.jsc.nasa.gov/procpub.htm

➢ Procurement information specific to JSC opportunities
Business Development

Mike Hess, Associate Director, 281-483-6455

Bob Villarreal, Branch Chief, EA55 Contract and Business Integration Branch, 281-483-0143

Technical Small Business Coordinator

Betsy Kluksdahl, EA55, 281-483-6484
Information Resources Directorate

"Creation, Innovation, and solutions....providing information resources for mission success”

September, 30 2014
IRD Vision, Goals, and Initiatives

**IRD Vision**  To be the preferred provider of Business and Information Technology solutions that enable and enhance mission success for JSC, NASA and our partners.

**IRD Goals and Initiatives**

Partner with JSC organizations to define Center business needs and strategically implement business solutions that enable the mission in an efficient and cost effective manner. Game changing initiatives include:

* Cloud Data Storage
* Cloud Computing
* Mobile Technology
* (BYOD) Bring Your Own Device

Integrate each of the JSC organizational IT roadmaps into a single JSC IT roadmap. Assist the Agency OCIO to integrate the JSC IT roadmap into a single Agency roadmap to insure strategic IT business decisions.
IRD Organization Chart

IA/Information Resources Directorate
Annette M. Moore, Director and JSC Chief Information Officer
Edward B. Wilson, Deputy Director & Deputy JSC CIO
Assistant to the Director
IRD Chief Engineer
Tech. Assistant for IT Procurement and Vendor Management (VMO) Administrative Manager
Safety Representative
Administrative Officer
Directorate Secretary

IB/Management Integration Office
- Strategic Integration Team
- Business Management Team
- IT Governance and Policy Team

IC/Customer Engagement and Multimedia Services Office
- Customer Relations Team
- Multimedia and Information Services Team

IO/Infrastructure and Applications Office
- Infrastructure Team
- Applications Team
- Planning and Development Team

IX/Information Technology Security Office
- IT Security Program
- IT Security Operations Team
Information Resources Directorate
Functional Areas

<table>
<thead>
<tr>
<th>IB</th>
<th>Management Integration Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Governance Process Owner (JSC, IRD)</td>
<td></td>
</tr>
<tr>
<td>Customer Agreement Process Owner</td>
<td></td>
</tr>
<tr>
<td>SIBCs &amp; CPIC Process Owner</td>
<td></td>
</tr>
<tr>
<td>STI Management</td>
<td></td>
</tr>
<tr>
<td>Contract Management Process Owner</td>
<td></td>
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<tr>
<td>JSC History Program</td>
<td></td>
</tr>
<tr>
<td>Configuration Management process owner</td>
<td></td>
</tr>
<tr>
<td>(document control and board support)</td>
<td></td>
</tr>
<tr>
<td>IRD Metrics Process Owner</td>
<td></td>
</tr>
<tr>
<td>Communication/Outreach Process Owner</td>
<td></td>
</tr>
<tr>
<td>Budget Integration Process Owner Audits, QSP Representative</td>
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</tr>
<tr>
<td>Chief Technology Officer (CTO)</td>
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</tr>
<tr>
<td>Project Management Process Owner</td>
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<tr>
<td>Risk Management Process Owner</td>
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</tr>
<tr>
<td>Agency Actions &amp; Data Calls (OCIO, IG, GAO, etc.)</td>
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</tr>
<tr>
<td>ITAMS COR (separate from contract mgt process ownership)</td>
<td></td>
</tr>
<tr>
<td>Requirements management (includes Policy compliance (includes reporting and exception process owner) for: STI, Privacy, Section 508, Section 516, etc. Service Management Process Owner Business Integration (across budget, contract mgmt. procurement) Information Management (includes data architect, records mgmt., archivist, history)</td>
<td></td>
</tr>
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<table>
<thead>
<tr>
<th>IC</th>
<th>Customer Engagement and Multimedia Services Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRM (formerly Customer Service Agents)</td>
<td></td>
</tr>
<tr>
<td>Customer Support Center/IRD Help Desk</td>
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</tr>
<tr>
<td>CRM Integration and Support (SR, Cust Agreements, etc)</td>
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<tr>
<td>Seat data mgmt.</td>
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<tr>
<td>Service Catalog</td>
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<tr>
<td>Technical Writing</td>
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<tr>
<td>VTC</td>
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<tr>
<td>Workstation Data Management and Analysis</td>
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</tr>
<tr>
<td>IRD Service Catalog</td>
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</tr>
<tr>
<td>Agency Contract Management Support (ACES SMW/SETE)</td>
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<tr>
<td>Support to the End User Services Office (ESD SME/SETE, End User Services Integration)</td>
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<tr>
<td>Spaceflight Imagery Operations</td>
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<tr>
<td>Imagery Acquisition</td>
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<tr>
<td>Photo Operations</td>
<td></td>
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<tr>
<td>TV Operations</td>
<td></td>
</tr>
<tr>
<td>Multimedia Engineering and Repair</td>
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<tr>
<td>JSC Libraries and Repositories</td>
<td></td>
</tr>
<tr>
<td>Meeting and Presentation Support, including VTC Support</td>
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</tr>
<tr>
<td>Mail and Postage Services</td>
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</tr>
<tr>
<td>Printing</td>
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<tr>
<td>Graphics</td>
<td></td>
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<tr>
<td>Document Scanning</td>
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<tr>
<td>PAMSS Contract Management</td>
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<tr>
<td>Services Integration</td>
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<tr>
<td>I3P Center Integration Lead (CIL)</td>
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</tr>
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</table>

<table>
<thead>
<tr>
<th>IO</th>
<th>Applications and Data Systems Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>Service Definition, Security and Oversight</td>
<td></td>
</tr>
<tr>
<td>JSC Data Center operations management</td>
<td></td>
</tr>
<tr>
<td>Storage Engineering and operations Communications Systems (networks, wireless)</td>
<td></td>
</tr>
<tr>
<td>Firewalls</td>
<td></td>
</tr>
<tr>
<td>Remote Access</td>
<td></td>
</tr>
<tr>
<td>Network and Systems Management Telecommunications Systems (CTS, VoIP)</td>
<td></td>
</tr>
<tr>
<td>Server Administration</td>
<td></td>
</tr>
<tr>
<td>Technical support to the Source Evaluation Board</td>
<td></td>
</tr>
<tr>
<td>JSC Lab Management</td>
<td></td>
</tr>
<tr>
<td>Service Definition, Security and Oversight</td>
<td></td>
</tr>
<tr>
<td>In-house and contract based application systems (web and non-web application engineering)</td>
<td></td>
</tr>
<tr>
<td>Design and Data Management System’s operation</td>
<td></td>
</tr>
<tr>
<td>SharePoint (Engineering and Operations)</td>
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<tr>
<td>Search</td>
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</tr>
<tr>
<td>Database and COTS product administration and operations</td>
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<tr>
<td>Forms Management</td>
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<tr>
<td>Strategic Road Map generation</td>
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<tr>
<td>New capabilities development</td>
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<td>Project Management Integration</td>
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<td>JSC Webmaster</td>
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<td>EAST/WEST SME, SETE</td>
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<td>Server Engineering</td>
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<td>Directory Services</td>
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<td>NICs SME</td>
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<td>Web Registration</td>
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<td>NACB Chairman</td>
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<th>IX</th>
<th>Information Technology Security Office</th>
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<tr>
<td>CISO / Deputy CISO</td>
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<td>Threat and Vulnerability Mgmt.</td>
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<td>IT Security Systems Mgmt.</td>
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<td>Incident Response Mgmt.</td>
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<td>IT Security Policy Mgmt. (e.g., Proxy, IDS, Forensics, Logging)</td>
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<td>Compliance Auditing</td>
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<td>OCSO Program Mgmt.</td>
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<td>IT Security Portfolio Mgmt.</td>
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<td>Continuous Diagnostics and Mitigation</td>
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<td>Waiver / SCRM Disposition</td>
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<td>HQ &amp; External Interfaces</td>
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<td>Authorization Mgmt.</td>
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<td>Identity Mgmt. (e.g., ICAM/PIV)</td>
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<td>Availability Mgmt.</td>
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<td>Information Assurance</td>
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<td>Security Contract Development / COR</td>
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IRD Primary Contracts

1. Printing and Mail Support Services (PAMSS)
   Contracting Officer (CO) - Gisela Moreno (281-244-6776)
   End Date: January 2015

2. IT and Multimedia Services (ITAMS)
   Contracting Officer (CO) - Wendy Fleming (281-483-5338)
   End Date: January 2016

IRD Technical Small Business Coordinator – Ric Slater (281-224-6812)

To schedule an appointment – (281-483-0236)
How to Influence a Procurement

Valerie Coleman, U.S. Small Business Administration
Responding to Sources Sought/Requests for Information (SS/RFI)
What is a RFI/SS?

- RFI – Primarily used to gather information to help make a decision on what steps to take next.

- SS – Market research to determine what the capabilities and interests of the marketplace are.
Where do I find SS/RFIs?

FedBizOpps

www.fbo.gov

Agency internal page
Purpose of a SS/RFI

Market Research

• FAR Part 10

• Access the market’s capability - SS

• Determine acquisition strategy - RFI

• Small business goal attainment
Why do a SS?

“RULE OF 2”
What a SS isn’t

• Not a request for a price

• Not a general capability statement
What a SS is

• Info on company (name, address, yrs. in business, certifications, etc.)

• Agency’s needs

• Your capability/experience to meet those needs
“Solicitations don’t just magically become set-asides or generally categorized by happenstance; the decision framework begins being constructed at the time that Market Research is being conducted and sources are being sought.”
Specific Requirements in a Sources Sought

• Capability statements should identify past projects with proven experience preferably in the dollar range within the last five (5) years with emphasis on work performed on a Federal installation
  • Don’t provide information on projects that are not relative to the size or scope of the work.
  • Make sure that they were performed with in the time period given.
  • Ensure that you answer the question asked.
  • Don’t refer to another question. (See #1 above)

• Ability to meet the subcontracting requirement for the type of work to be performed by the prime contractor.
  • Provide examples.
Specific Requirements in a Request for Information

• Please provide your view regarding what type of contract and what contract duration provides the best approach for this type of work.

• How should the “risks versus rewards” be shared by the Government and contractor?

• How does the proposed contract type incentivize the contractor to perform high quality work at a reasonable price?

• Discuss your views regarding factors such as base period and options.

• Suggest any portions of this acquisition for which fixed price contracting could be utilized. Discuss your rationale for each area identified and your thoughts on the feasibility of each area.
Don’ts and Do’s

• **Don’ts**
  
  • Send in your general capability statement or marketing material.
  • Assume we know what you mean.
  • Provide references that would not give you a glowing reference.

• **Do’s**
  
  • Make sure that responses are sent in on time.
  • Read the sources sought or request for information.
  • Ask question prior to the due date.
  • If you are only interested in performing as a subcontractor make sure that you indicate that.
Bottom Line

Submit a Quality Product
Questions??

Valerie J. Coleman
Procurement Center/Commercial Market Representative
U. S. Small Business Administration
2101 NASA Parkway, MC: BA111
Houston, TX 77058
281-483-1549
Fax: 202-481-5936

Valerie.j.coleman@nasa.gov
Valerie.coleman@sba.gov

SBA
U.S. Small Business Administration
Acquisition Overview

Communications Outreach Multimedia and Information Technology (COMIT) Contract
Base Information Technology Security (BITSec) Contract
JSC Mail and Duplication Support Services (MADDS) Contract

Richard Slater - IRD
IRD Procurements

September, 30 2014
COMIT Procurement

Communications, Outreach, Multimedia, and Information Technology

All current information on this ongoing procurement can be found at the following: http://procurement.jsc.nasa.gov/comit

Type of Procurement: TBD
NAICS Code: 518210
Size Standard: $30 million
Set Aside: Small Business
Draft RFP/RFP Release Date: TBD
When Proposals were received on: TBD
Period of Performance: 4/1/16 – 3/31/21
There is no current information regarding the BitSec procurement. This acquisition activity will likely take place in 2\textsuperscript{nd} quarter of calendar year 2015.

More information will be made available at that time.
MADDS Procurement

Scope: JSC Mail and Duplication Support Services

http://procurement.jsc.nasa.gov/madss

Type of Procurement: Fixed Price Incentive Fee

NAICS Code: 323111

Size Standard: 500 employees

Set Aside: HubZone

Draft RFP/RFP Release Date: 6/9/14

When Proposals were received: 7/23/14

Period of Performance: 3/1/15 – 2/29/20
Closing/Reception

Please join us in the Starship Gallery for our networking reception