




NASA JSC Small Business Council Virtual Outreach Event

NASA Office of Small Business Programs

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NASA Office of Small Business Programs

April 14, 2022



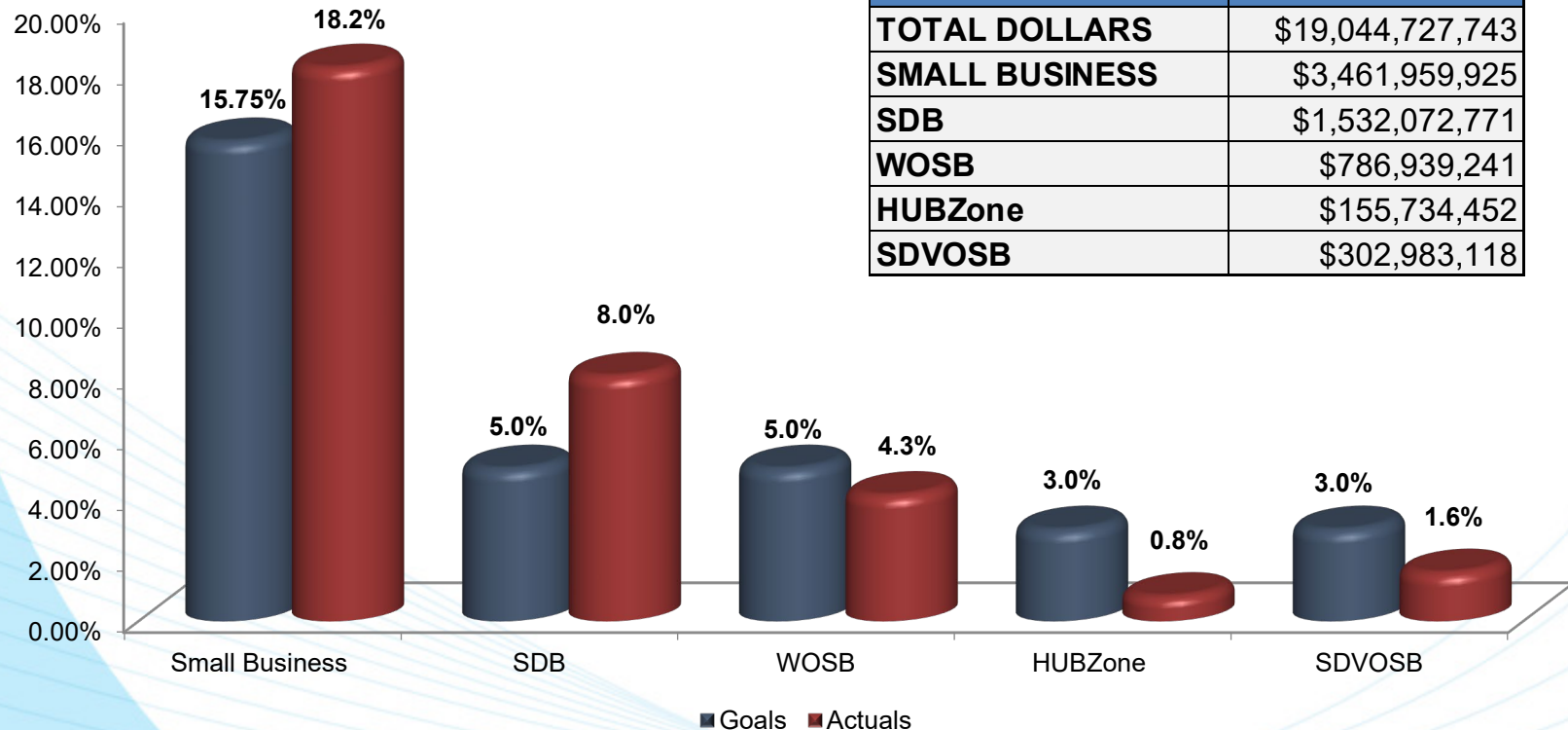
A person in a white protective suit stands in a large, dark, industrial tunnel, looking up at a large, hexagonal, yellow structure. The tunnel walls are made of dark, curved panels, and the floor is a metal grate. The yellow structure is composed of several hexagonal panels and is illuminated from above, creating a bright glow. The person is standing on a metal platform or walkway, and their shadow is cast on the floor.

The mission of the NASA Office of Small Business Programs is to promote and integrate small businesses into the industrial base of contractors and subcontractors that support the future of space exploration, scientific discovery, and aeronautics research.

Our Mission

NASA Agency October 1 – September 30 FY21 Prime Goals vs. Actual Percentages

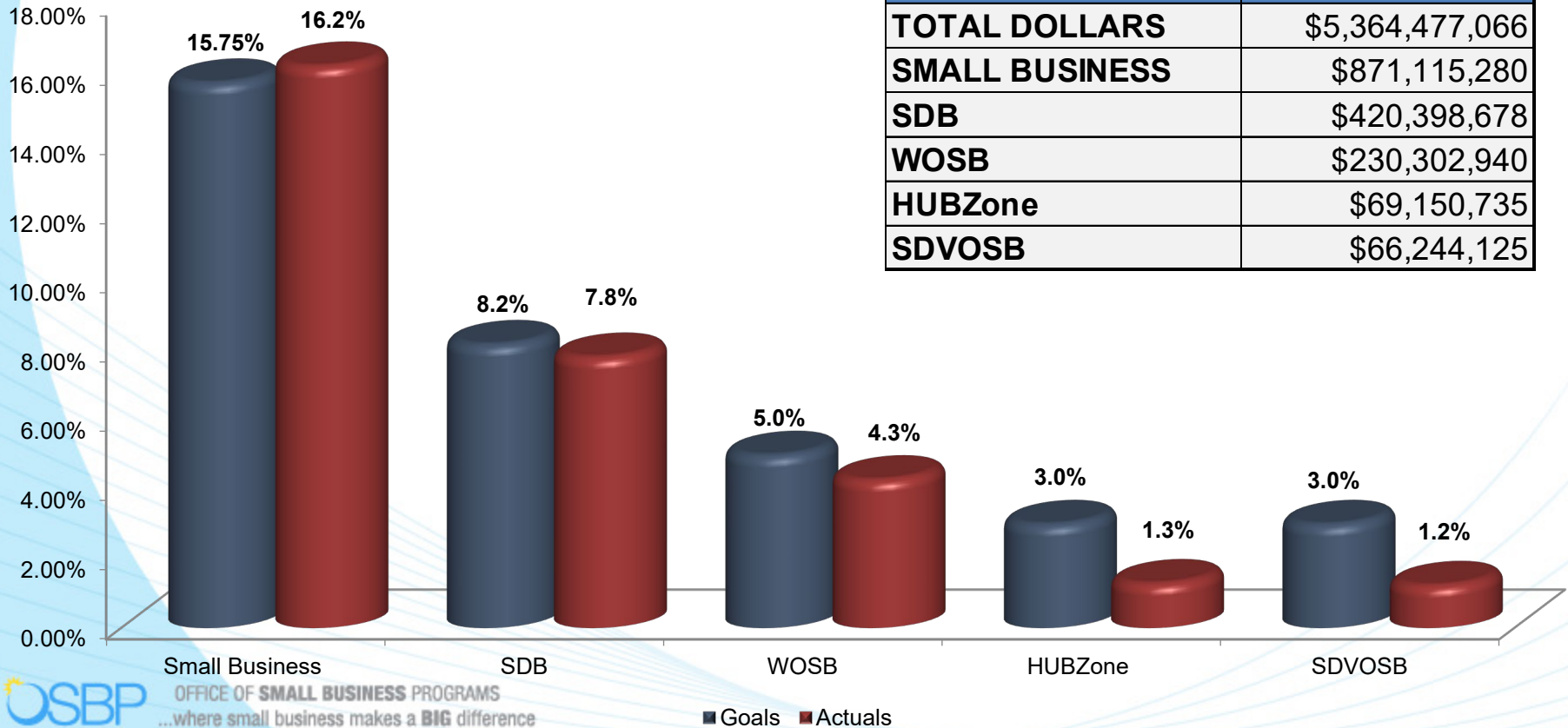
Data generated February 24, 2022 from SAM.GOV



CATEGORY	DOLLARS
TOTAL DOLLARS	\$19,044,727,743
SMALL BUSINESS	\$3,461,959,925
SDB	\$1,532,072,771
WOSB	\$786,939,241
HUBZone	\$155,734,452
SDVOSB	\$302,983,118

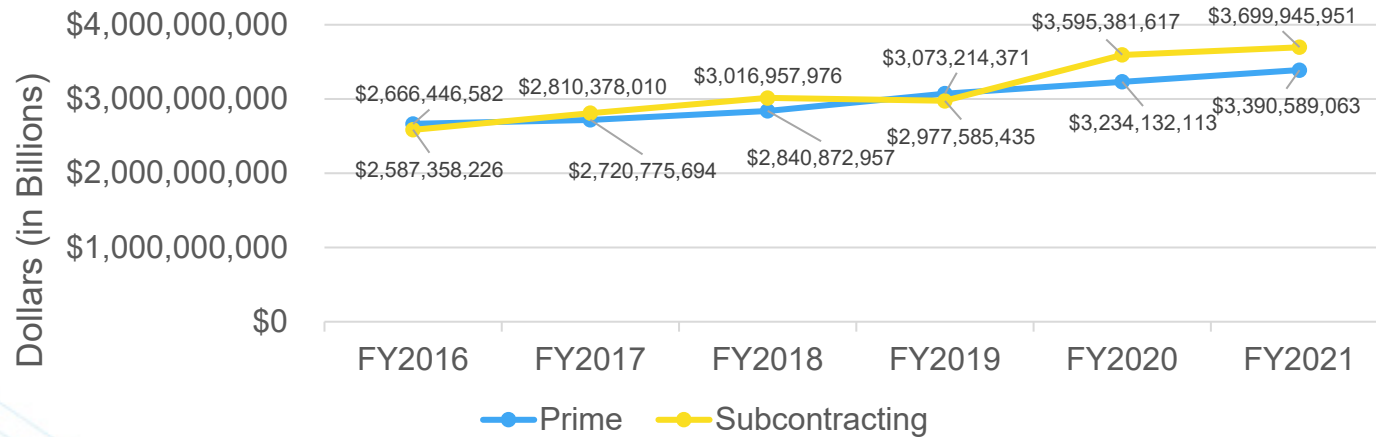
NASA Agency October - February FY22 Prime Goals vs. Actual Percentages

Data generated March 7, 2022 from SAM.GOV



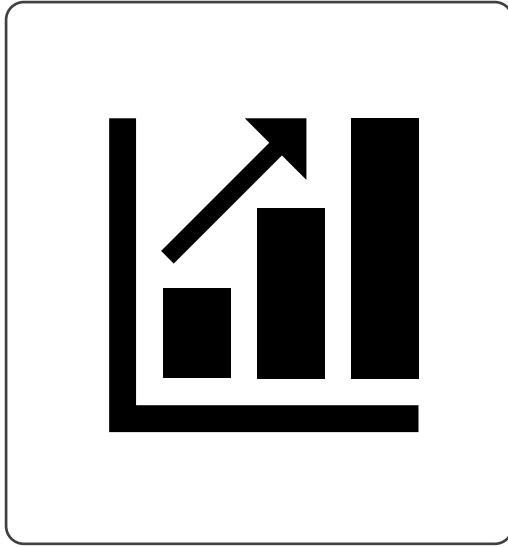
CATEGORY	DOLLARS
TOTAL DOLLARS	\$5,364,477,066
SMALL BUSINESS	\$871,115,280
SDB	\$420,398,678
WOSB	\$230,302,940
HUBZone	\$69,150,735
SDVOSB	\$66,244,125

FY16-FY21 OSBP Prime and Subcontracting Dollars Trend



	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	Δ FY16-FY21 %	Δ FY16-FY21 \$
Prime	\$2,666,446,582	\$2,720,775,694	\$2,840,872,957	\$3,073,214,371	\$3,234,132,113	\$3,390,589,063	27%	\$724,142,481
Subcontracting	\$2,587,358,226	\$2,810,378,010	\$3,016,957,976	\$2,977,585,435	\$3,595,381,617	\$3,699,945,951	43%	\$1,112,587,725
Total SB	\$5,253,804,808	\$5,531,153,704	\$5,857,830,933	\$6,050,799,806	\$6,829,513,730	\$7,090,535,014	35%	\$1,836,730,206
Total Spend	\$15,993,717,656	\$16,489,553,702	\$17,045,387,176	\$17,666,905,370	\$18,426,228,532	\$18,942,859,884	18%	\$2,949,142,228

	Δ FY20-FY21 %	Δ FY20-21 \$
Prime	5%	\$156,456,950
Subcontracting	3%	\$104,564,334
Total SB	4%	\$261,021,284



- Subcontracting dollars to small business has strengthened over the years
- Between FY16 to FY21, there has been a steady increase in small business prime and subcontracting dollars
 - Prime small business dollars increased 27% (\$724M)
 - Subcontracting small business dollars increased 43% (\$1.1B)
 - This equates to an increase of \$1.8B in combined prime and subcontracts dollars awarded to small businesses
 - Total dollars increased by 35%

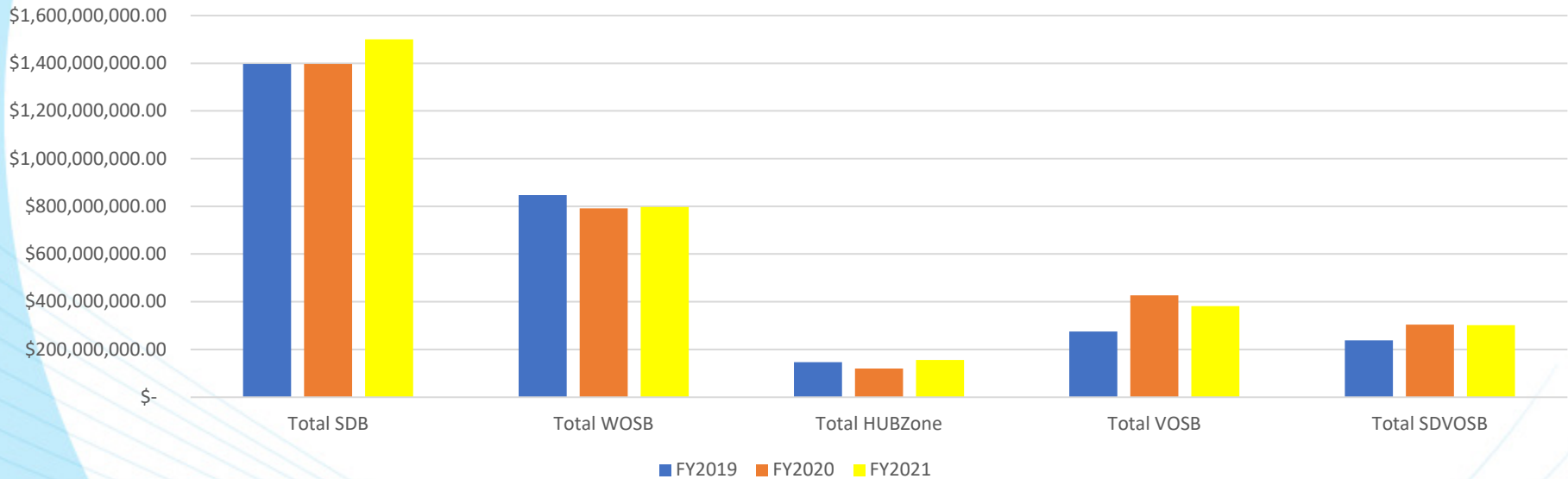
Small Business Makes a BIG Difference at NASA



To learn more about the NASA Office of Small Business Programs, visit www.nasa.gov/osbp.



FY19-FY21 NASA OSBP Subcategory Trend Analysis



	FY2019	FY2020	FY2021	FY19-21 Delta %	FY19-21 Delta \$
Total SDB	\$ 1,397,739,226.00	\$ 1,396,671,191.00	\$ 1,499,789,766.00	7%	\$ 102,050,540
Total WOSB	\$ 847,448,950.00	\$ 791,272,856.00	\$ 797,146,852.00	-6%	\$ (50,302,098)
Total HUBZone	\$ 146,482,616.00	\$ 120,101,076.00	\$ 155,740,810.00	6%	\$ 9,258,194
Total VOSB	\$275,016,583	\$ 426,472,707.00	\$ 381,924,440.00	39%	\$ 106,907,857
Total SDVOSB	\$ 238,240,176.00	\$ 303,751,191.00	\$ 301,586,687.00	27%	\$ 63,346,511