

National Aeronautics and  
Space Administration



# EXPLORE PROCUREMENT

The cornerstone of NASA's current and future missions

## JSC Small Business Council

**Kristi Fryer**  
Manager, Institutional and Procurement Operations

**Steve Janney**  
Manager, Projects Procurement Office

NASA Johnson Space Center

March 31, 2025



# JSC Office of Procurement (OP) Overview



- ▶ 140 people across 6 divisions
- ▶ \$4.5B obligated in FY24
- ▶ Cumulative portfolio value of ~\$150B
- ▶ Processed 2,400 transactions in FY24
- ▶ Largest JSC contractors by FY24 spend
  - Lockheed Martin Orion (\$967M)
  - KBR Wyle HHPC & FOD (\$494M)
  - Northrop Grumman ISS & Gateway (\$419M)
  - Boeing ISS (\$379M)
  - Amentum JETS II (\$327M)
- ▶ \$737M direct prime to small business in FY24 (SDB, WOSB, SDVOSB, HubZone)

# JSC OP Leadership Team



B. Niese, Director



E. Schell,  
Dep. Director



Vacancy  
Assoc. Director



A. Clayton  
Rotation to MSFC

## Programs

## Mission Enabling

### BG – ISS & Comm LEO



J. Garman, Acting Mgr

### BL – Lunar & Planetary Exploration



J. Trahan, Acting Mgr

### BT – Exploration Systems



J. Pierre, Mgr

### BH – Projects Procurement



S. Janney, Mgr

### BR – Operations Support



C. Bell, Mgr

### BC – Institutional & Procurement Operations



K. Fryer, Mgr



P. Keyes, Dep Mgr



Vacancy, Dep Mgr



K. Rubio, Dep Mgr



M. Kuehn, Dep Mgr



Vacancy, Dep Mgr



J. Brennan, Dep Mgr



J. Ellis, Dep Mgr



J. Bolden, Dep Mgr

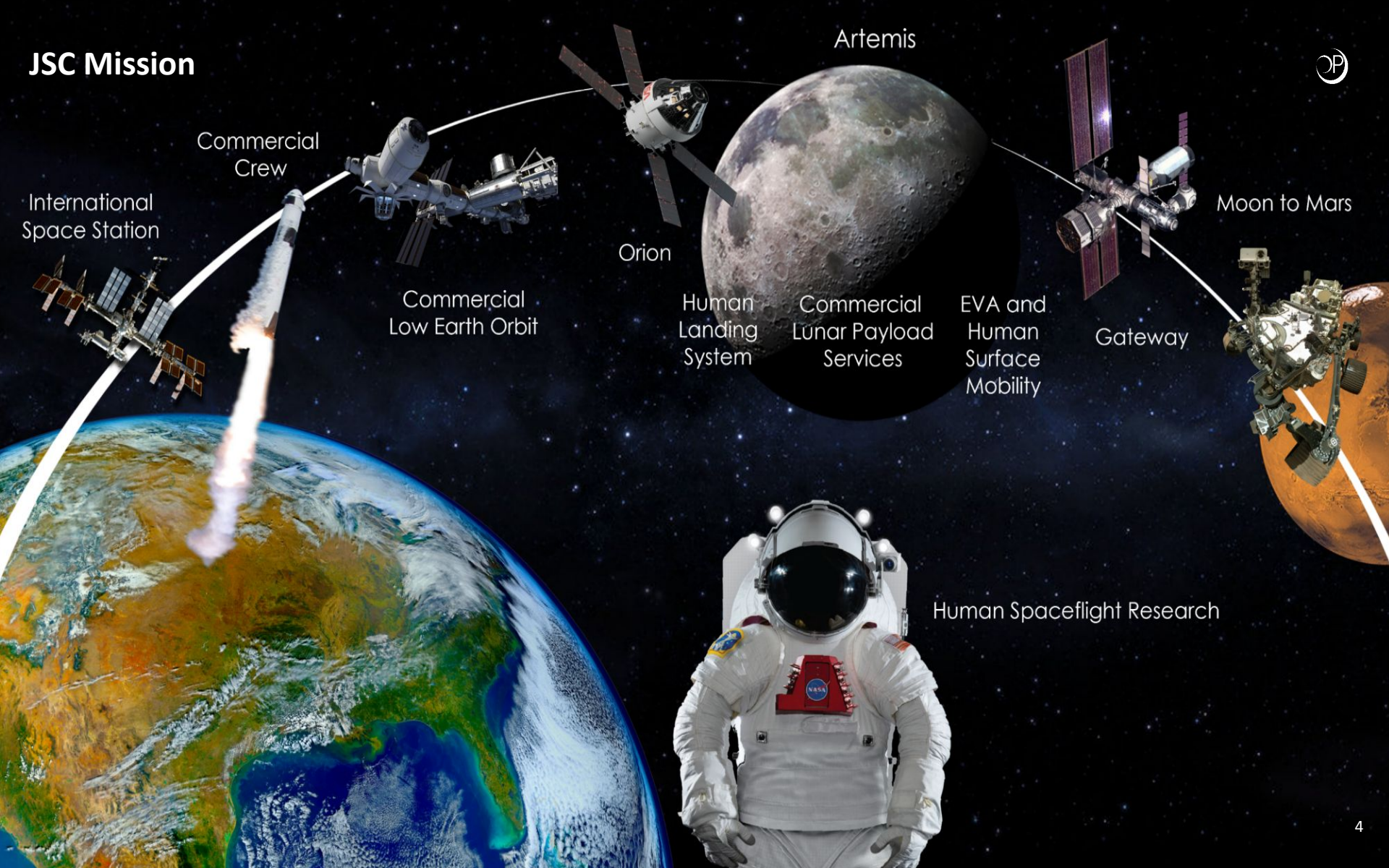


J. Barckholtz, Dep Mgr



K. Bui, Dep Mgr

# JSC Mission



International Space Station

Commercial Crew

Commercial Low Earth Orbit

Orion

Human Landing System

Commercial Lunar Payload Services

EVA and Human Surface Mobility

Gateway

Moon to Mars

Human Spaceflight Research

Artemis



# Procurement Spotlight: Commercial LEO Destinations Contract (CLDC)



**I. Innovation and  
Industry Engagement**

**II. Data and Analysis**

**III. Acquisition  
Workforce and Training**

**IV. Internal Agency  
Collaboration**

# NASA Office of Procurement



## Leadership Structure



Senior Executive Service



**Karla Smith Jackson**  
Assistant Administrator  
for Procurement



**Tabisa Kalisa**  
Chief of Business  
Operations



**Jamie Chariton**  
Executive Officer



**Steve Shiplett**  
E-Business Systems  
Office Director



**Rochelle Overstreet**  
Enterprise Pricing  
Office Director



**Marvin L. Horne**  
Deputy Assistant  
Administrator for Procurement



Enterprise Service And  
Analysis Division (ESAD)  
**Geoffrey S. Sage**  
Division Director



Procurement Strategic  
Operations Division (PSOD)  
**Kameke P. Mitchell**  
Division Director



Procurement & Grants Policy  
Division (PGPD)  
**Marvin L. Horne**  
(Acting) Division Director

### PROCUREMENT OFFICERS



**Sarah Pollock**  
ITPO PO



**John Cannaday**  
MSFC PO



**Julia B. Wise**  
(Acting) GSFC PO



**Bradley Niese**  
JSC PO



**Gerald Norris**  
KSC PO



**Eli Ouder**  
NSSC & SSC PO



**Todd Pospisil**  
RESEARCH CENTER PO



**Kurt Straub**  
DPO



**James Eastman**  
APO



**Jennifer Stock**  
AFRC Chief Of  
Contracting



**Lauren Johnson**  
ARC Chief Of  
Contracting



**Leahmarie Koury**  
GRC Chief Of  
Contracting



**Teresa Hass**  
LaRC Chief Of  
Contracting



**James Williams**  
NOJMO PO

# Resources

- Enhanced Acquisition forecasting leveraging Enterprise data and analytics
  - <https://www.hq.nasa.gov/office/procurement/forecast/>
- Enterprise PSL strategies and POCS
  - <https://www.hq.nasa.gov/office/procurement/regs/NFS.pdf>
- NASA Mentor-Protégé Program is back!
  - <https://www.nasa.gov/osbp/mentor-protege-program/>

NASA Federal Acquisition Regulation Supplement

Appendix A – Enterprise Procurement Strategies

APPENDIX A  
ENTERPRISE PROCUREMENT STRATEGIES

TABLE OF CONTENTS

A-100	Purpose
A-101	Definitions
A-102	Enterprise Procurement Strategies
A-102.1	Acquisition of helium, hydrogen, nitrogen, oxygen, other propellants and aerospace fluids.
A-102.2	Information Technology Services.
A-102.3	Protective Services.
A-102.4	Acquisition Support Services.
A-102.5	Subscription Purchases.
A-102.6	Human Capital Services.
A-102.7	Aircraft Operational Support Services.
A-102.8	Financial Support Services.
A-102.9	Project Planning and Control Services.
A-102.10	Custodial Services.
A-102.11	Grounds Maintenance Services.
A-102.12	Logistics Services.
A-102.13	Construction.
A-102.14	Architect-Engineer Services Not Associated with Environmental Restoration.
A-102.15	Environmental Restoration and Associated Architect-Engineer and Construction Services.
A-102.16	Environmental Compliance and Associated Operations and Maintenance.
A-102.17	Communication Services.
A-102.18	OSTEM Services.
A-102.19	Fire Services.
A-102.20	Facilities Operations & Maintenance Services.
A-102.21	Safety and Mission Assurance (SMA) Support Services.
A-102.22	Engineering Services.
A-102.23	Technology Transfer Services.
A-102.24	Office of Diversity and Equal Opportunity/Equal Employment Opportunity (ODEO/EEO) Services.
A-102.25	Administrative Services.
A-102.26	Utilities and Utility Services.
A-102.27	Energy Performance Contracts (EPCs)
A-102.28	Occupational Health Services

Doing business with NASA

### Exciting News: NASA Mentor-Protégé Program Relaunches!

We are thrilled to announce the relaunch of the NASA Mentor-Protégé Program (MPP), effective November 1, 2024! After undergoing a strategic review and temporary moratorium, the MPP has been revamped to better serve the needs of small businesses and align with NASA's 2040 Vision.

**What's New?**  
**Needs-Based Approach:** The enhanced MPP will now focus on addressing NASA's supply chain gaps, ensuring that the program meets mission-critical needs.


**Strategic NAICS Codes:** The program will prioritize subcontracts for protégés under specific NAICS codes that align with the Space Technology Mission Directorate (STMD), Technology Taxonomies, emphasizing areas such as Research & Development (R&D), Software/Information Technology, and Aerospace Manufacturing.

**Inclusivity Expansion:** All small businesses, including AbilityOne, Historically Black Colleges and Universities (HBCUs), and Minority Serving Institutions (MSIs), are now eligible to participate as protégés, fostering a more diverse environment for collaboration with NASA.

The relaunch of the NASA Mentor-Protégé Program represents our commitment to supporting small businesses and driving innovation for NASA's future missions.

**Stay Connected!**  
For more information about the revamped MPP or the upcoming relaunch, please feel free to reach out to Mr. David E. Brock, NASA MPP Program Manager, at MPP@NASA.MentorProtégeProgram@mail.nasa.gov or via phone (256-544-7788).

Letter from AA



**QUESTIONS?**

# Procurement Wants to Hear From You



## Address

---

**Office of Procurement**  
National Aeronautics and Space Administration  
Mary W. Jackson NASA Headquarters Building  
300 Hidden Figures Way SW  
Washington DC 20546-0001

## Website

---

<https://www.nasa.gov/office/procurement>

## Email

---

[hq-procurement@mail.nasa.gov](mailto:hq-procurement@mail.nasa.gov)

For the second year in a row, the NASA's acquisition forecast received a score of "Good" – the highest ranking in terms of evaluation against the 15 key attributes of a business forecast!



Scan to view the NASA Acquisition Forecast, or visit <https://www.hq.nasa.gov/office/procurement/forecast/index.html>